

Cisco

Exam Questions 700-751

Cisco SMB Product and Positioning Technical Overview



NEW QUESTION 1

Which are two benefits of Cisco catalyst SMB switches that benefit the customer the most? (Choose two.)

- A. Niche business functionality
- B. Cool, quiet, fan-less design ideal for labs, open spaces and the workplace
- C. Logical upgrade & replacement for the Cisco Catalyst 2960-Plus, at the same price
- D. Built for large scale deployments
- E. Contains advanced encryption functionality

Answer: AE

NEW QUESTION 2

Which two statements proves that Cisco UCS C125 M5 rack server node provides more performance? (Choose two.)

- A. 20% more cores per rack than our most dense rack servers
- B. 20% more storage per rack than our most dense rack servers
- C. 128% more servers per rack than our most dense rack servers
- D. 50% more servers per rack than our most dense rack servers
- E. 188% more cores per rack than our most dense rack servers

Answer: AC

NEW QUESTION 3

Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

- A. Small form factor makes it easy to install and service
- B. Network based backup solution for mission critical application
- C. Provide first line of defense against threats
- D. Integrated secure Wi-Fi to support guest devices

Answer: C

NEW QUESTION 4

What is Meraki's core vision and value proposition?

- A. To shape the future of the internet by creating opportunities for investors and ecosystem partners
- B. To provide a complete cloud-managed IT solution through simplifying powerful technology
- C. To operate in increasingly mobile, modern networks by delivering preventative protection without compromising performance
- D. To lead in the invention and development of the industry's most advanced information technologies

Answer: C

NEW QUESTION 5

What are two main reasons for deploying small-medium Wi-Fi solutions? (Choose two.)

- A. Separate guest traffic from production traffic at reasonable OpEx
- B. Simplify deployment for organizations with limited IT staff
- C. Provide single pane of glass for routing and switching
- D. Need to identify potentially malicious rogue devices or users
- E. Obtain enterprise-class solution features at the SMB price

Answer: AE

NEW QUESTION 6

Which device is a cloud managed switch?

- A. Cisco 220/250
- B. Cisco Catalyst 2960-L
- C. Cisco 350X/550X
- D. Cisco Meraki MS 250/350

Answer: C

NEW QUESTION 7

Which three statements describe Cisco Aironet 1815 Series Access Points? (Choose three.)

- A. The most cost-efficient offering designed for SMB in the Cisco Wireless AP portfolio (less than \$5/AP/month)
- B. Offers next-generation 3x3 MIMO with Wave 2 802.11 ac
- C. An ideal solution for large organizations
- D. Ideal for organizations looking to address growth but have budget restrictions
- E. Easy to deploy and manage with Cisco Mobility Express
- F. Increases total cost of ownership while delivering advanced features like 802.11ac Wave 2

Answer: BDE

NEW QUESTION 8

Which two functions are provided by Scale out / compute intensive applications C4200 and C125 M5? (Choose two.)

- A. Low-frequency trading transactions
- B. Distributed databases
- C. AI/ML with dense GPUs
- D. Microprocessor design
- E. Cloud computing

Answer: BD

NEW QUESTION 9

What are the two feature licenses (subscriptions) available for MX security appliances? (Choose two.)

- A. Enterprise
- B. Defended
- C. Comprehensive
- D. Essential
- E. Advanced Security

Answer: AE

Explanation:

https://documentation.meraki.com/zGeneral_Administration/Licensing/Cisco_Meraki_Licensing#MX_Licensin

NEW QUESTION 10

Which two trends are helping to drive customer digital transformation? (Choose two)

- A. Need to automate and simplify the way IT manages and deploys networks
- B. IT budgets are growing to address the pace of technology introduction
- C. Businesses must differentiate customer experiences
- D. New technology take a slower and measured development path
- E. Decreases in the number of industry and national security regulations

Answer: CD

NEW QUESTION 10

Which two are Cisco recommended controller options for deployment of up to 150 AP's? (Choose two.)

- A. Cisco 3504 WLC
- B. Cisco 5508 WLC
- C. Cisco Mobility Express
- D. Cisco 8540 WLC
- E. Cisco 5520 WLC

Answer: AC

NEW QUESTION 13

Which statement represents increasing sophistication in security threat landscape?

- A. 85% of intrusions are not discovered for weeks
- B. 25% of users spend their work time off network
- C. 50% devices connected by 2020 (66% mobile)
- D. 28% of top security constrains is product compatibility

Answer: C

NEW QUESTION 16

Which is the range of users is supported by the Business Edition 4000 (BE4000)?

- A. 10-120
- B. 10-200
- C. 1000-1200
- D. 100-120

Answer: B

NEW QUESTION 21

Which three statements regarding Mobility Express are true? (Choose three.)

- A. Ideal for sites with up to 200 access points and 2000 clients
- B. Supports Workgroup Bridge mode of operation
- C. Supports simple Over-the-Air
- D. Runs wireless LAN controller function on an access point
- E. Provisioning to configure the controller

F. Supported on all Wave 2 access points

Answer: ACD

NEW QUESTION 26

What are two ways that MX security appliances achieve automatic failover and high availability? (Choose two.)

- A. Warm spare (using VRRP)
- B. Always on (availability groups)
- C. Redundant gateways (using HSRP)
- D. Survivable Remote Site Technology (SRST)
- E. Dual redundant uplink support (multiple ISPs)

Answer: AE

NEW QUESTION 27

Which statement is true regarding Next Generation Firewall?

- A. Providing the fastest threat detection in the industry
- B. Facilitating critical protection from constant, dynamic, and rapidly evolving web threats
- C. Blocking malicious destinations before a connection is ever established
- D. Integrating deep visibility, preeminent intelligence, and superior protection

Answer: B

NEW QUESTION 29

What does Cisco's Enterprise class SMB switch web UI provide?

- A. Secure and Consistent onboarding experience
- B. Cisco Prime Infrastructure manageability
- C. Interactive dashboard for key metrics at-a-glance
- D. Provision, Install and Monitor via APIC-EM Zero-touch Plug and Play

Answer: D

NEW QUESTION 31

How is an Organization defined within the context of the Meraki Dashboard?

- A. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.
- B. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
- C. It is defined by the user's network construct and categorized as either small-medium enterprise (SME), campus, or a distributed enterprise.
- D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

Answer: A

NEW QUESTION 32

Which are two advantages of Umbrella branch package? (Choose two.)

- A. Prevent already-infected devices from connecting to command and control
- B. All policy management and reporting at ISR
- C. Prevent guest or corporate users from connecting to malicious domains and IP addresses
- D. No client side configuration required
- E. Umbrella connector easy to install in Cisco ISR 4K routers

Answer: CE

NEW QUESTION 37

How do Cisco catalyst SMB switches enable new business outcomes?

- A. Power over Ethernet (PoE) to allow the network to keep running during power outages.
- B. Highly scalable architecture
- C. Fully mobility enabled
- D. Significant Reduction in cabling cost

Answer: C

NEW QUESTION 41

Which device belongs to Business Class Cisco On-Premise Switching Solutions?

- A. Cisco 350X/550X
- B. Cisco Meraki MS 250/350
- C. Cisco Catalyst 2960-L
- D. Cisco Meraki MS 225

Answer: B

NEW QUESTION 45

Which statement is true regarding cloud, mobile, and big-data disruption of existing business models?

- A. The branch is seeing 73% growth in mobile devices and 20 to 50% increase in bandwidth per year.
- B. 78% of executives state that achieving digital transformation to meet customer demand in the next two years is critical.
- C. 100% of the business networks analyzed by Cisco teams have traffic going to websites that host malware.
- D. 84% of enterprises are experiencing endpoint device growth in remote sites.

Answer: A

NEW QUESTION 48

What is the right approach to achieve secure infrastructure against attack requirements of WAN connectivity?

- A. Operational simplicity for server infrastructure
- B. Monitoring application performance
- C. Simple and agile service deployment model
- D. Introduce Advanced Threat Defense solution

Answer: D

NEW QUESTION 50

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco works closely with leading research institutions and lets them take the lead in the development of enterprise security solutions.
- B. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco's investment in R&D to maintain first-to-market approach for innovative technologies and solutions.
- E. Cisco leads in the invention and development of the industry's most advanced machine learning platform.

Answer: BD

NEW QUESTION 55

Which two statements describe how Cisco can achieve Threat Centric Defense? (Choose two.)

- A. Limit secure access to growing set of Cloud applications
- B. Cisco offers the industry's broadest set of enforcement and remediation options for usage control to accelerate deployment, and unify management
- C. Cisco network analytics provides visibility and real-time awareness across the entire network by leveraging anomaly detection and network telemetry
- D. Cisco delivers a common platform across network, infrastructure, appliances, and the cloud
- E. Cisco applications constantly scan the environment and analyze outputs to gain a more comprehensive view of potential threats

Answer: BC

NEW QUESTION 60

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