

## 700-751 Dumps

### Cisco SMB Product and Positioning Technical Overview

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#### NEW QUESTION 1

What is Meraki's core vision and value proposition?

- A. To shape the future of the internet by creating opportunities for investors and ecosystem partners
- B. To provide a complete cloud-managed IT solution through simplifying powerful technology
- C. To operate in increasingly mobile, modern networks by delivering preventative protection without compromising performance
- D. To lead in the invention and development of the industry's most advanced information technologies

**Answer: C**

#### NEW QUESTION 2

Which two are architectural approaches to hyperconvergence? (Choose two.)

- A. HX Data Platform
- B. scale-out unstructured data repositories
- C. Hybrid Cloud Management
- D. computational fluid dynamics (CFD)
- E. Siloed and disaggregated management

**Answer: AE**

#### NEW QUESTION 3

Which device is a cloud managed switch?

- A. Cisco 220/250
- B. Cisco Catalyst 2960-L
- C. Cisco 350X/550X
- D. Cisco Meraki MS 250/350

**Answer: C**

#### NEW QUESTION 4

Which two trends are helping to drive customer digital transformation? (Choose two)

- A. Need to automate and simplify the way IT manages and deploys networks
- B. IT budgets are growing to address the pace of technology introduction
- C. Businesses must differentiate customer experiences
- D. New technology take a slower and measured development path
- E. Decreases in the number of industry and national security regulations

**Answer: CD**

#### NEW QUESTION 5

What are two ways that MX security appliances achieve automatic failover and high availability? (Choose two.)

- A. Warm spare (using VRRP)
- B. Always on (availability groups)
- C. Redundant gateways (using HSRP)
- D. Survivable Remote Site Technology (SRST)
- E. Dual redundant uplink support (multiple ISPs)

**Answer: AE**

#### NEW QUESTION 6

What is the interface used to access the Cisco Meraki Dashboard?

- A. Terminal (Mac) or Command Prompt (Windows)
- B. Secure Shell (SSH)
- C. Cisco IOS command line interface (CLI)
- D. Web browser

**Answer: D**

#### NEW QUESTION 7

Which two are key benefits of 3504 controllers? (Choose two.)

- A. Available in various form factors
- B. Supports 1Gbps throughput
- C. Supports modular power supply
- D. Supports HA with SSO capability
- E. Supports 150 APs and 3000 clients

**Answer: AE**

**NEW QUESTION 8**

How does Cisco Business-Class SMB switches provide two simplified managements? (Choose two.)

- A. Standalone Configuration with Web GUI
- B. Limited scalability and hardware choices
- C. Integrated live tools for fast troubleshooting
- D. Cisco Prime Infrastructure Support
- E. Uncompromised security enabled by TrustSec and Identity Services Engine (ISE)

**Answer:** AD

**NEW QUESTION 9**

Which are two major security challenges that occur due to proliferation of users, devices, and applications at the branch? (Choose two.)

- A. Increased complexity for mitigation
- B. Increased complexity for mobility
- C. Increased threat surface area
- D. Increase in threat naivety
- E. Increased complexity in Omni-channel experience

**Answer:** BC

**NEW QUESTION 10**

Which two router models are the right fit for customers requiring best-in-class routing, voice, and video, but are limited in space availability for hosting the hardware? (Choose two.)

- A. RV Series
- B. 1100 series ISR
- C. Meraki MX
- D. 4000 Series ISR
- E. 800 series ISR

**Answer:** BE

**NEW QUESTION 10**

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