

## 700-751 Dumps

### Cisco SMB Product and Positioning Technical Overview

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**NEW QUESTION 1**

Which two statements proves that Cisco UCS C125 M5 rack server node provides more performance? (Choose two.)

- A. 20% more cores per rack than our most dense rack servers
- B. 20% more storage per rack than our most dense rack servers
- C. 128% more servers per rack than our most dense rack servers
- D. 50% more servers per rack than our most dense rack servers
- E. 188% more cores per rack than our most dense rack servers

**Answer:** AC

**NEW QUESTION 2**

Which is a key solution for a Cisco small to medium-sized business router to enable the transport industry?

- A. Small form factor makes it easy to install and service
- B. Network based backup solution for mission critical application
- C. Provide first line of defense against threats
- D. Integrated secure Wi-Fi to support guest devices

**Answer:** C

**NEW QUESTION 3**

Which device is a cloud managed switch?

- A. Cisco 220/250
- B. Cisco Catalyst 2960-L
- C. Cisco 350X/550X
- D. Cisco Meraki MS 250/350

**Answer:** C

**NEW QUESTION 4**

Which three statements describe Cisco Aironet 1815 Series Access Points? (Choose three.)

- A. The most cost-efficient offering designed for SMB in the Cisco Wireless AP portfolio (less than \$5/AP/month)
- B. Offers next-generation 3x3 MIMO with Wave 2 802.11 ac
- C. An ideal solution for large organizations
- D. Ideal for organizations looking to address growth but have budget restrictions
- E. Easy to deploy and manage with Cisco Mobility Express
- F. Increases total cost of ownership while delivering advanced features like 802.11ac Wave 2

**Answer:** BDE

**NEW QUESTION 5**

Which two trends are helping to drive customer digital transformation? (Choose two)

- A. Need to automate and simplify the way IT manages and deploys networks
- B. IT budgets are growing to address the pace of technology introduction
- C. Businesses must differentiate customer experiences
- D. New technology take a slower and measured development path
- E. Decreases in the number of industry and national security regulations

**Answer:** CD

**NEW QUESTION 6**

Which two Cisco security solutions provide customers with reliable visibility and control to facility management of their entire environment? (Choose two.)

- A. Cisco Talos is the industry leading threat intelligence organization
- B. Cisco offers controls for Data Loss Prevention (DLP) with more than 100 predefined policies covering government, private sector regulations, and custom company-specific regulations
- C. Cisco allows customers to pick the solutions that are right for their business to address threats specific to their environment
- D. Cisco provides enhanced threat awareness by compiling billions of worldwide daily transactions through cloud-based threat intelligence
- E. Cisco Security Manager and Firepower Management Center provide centralized management options for NGFW, NGIPS, and VPN

**Answer:** DE

**NEW QUESTION 7**

Which two statements regarding Wi-Fi simplicity of Mobility Express are true? (Choose two.)

- A. Additional dedicated controller appliance required to manage up to 25 access points
- B. Provides enterprise features for larger deployments
- C. Activates enterprise best practice settings by default
- D. Tunnels Guest traffic to a central site
- E. Can deploy a "set and forget" Wi-Fi network for SMB in minutes

**Answer:** AD

**NEW QUESTION 8**

Which is the range of users is supported by the Business Edition 4000 (BE4000)?

- A. 10-120
- B. 10-200
- C. 1000-1200
- D. 100-120

**Answer:** B

**NEW QUESTION 9**

Which two statements regarding Cisco's wireless product offerings are true? (Choose two.)

- A. The Cisco Wireless portfolio was built to support on premises enterprise and business class solutions only,
- B. Cisco Meraki's MR 30H and MR 33 are 802.11AC access points with dedicated security.
- C. The Aironet 3800 is geared for the small and medium-size business, especially teleworkers.
- D. The portfolio of wireless solutions can meet the size of the network and customer requirements.
- E. Wireless solutions are the same for on-premises enterprise and business class customers

**Answer:** BC

**NEW QUESTION 10**

Which three statements regarding Mobility Express are true? (Choose three.)

- A. Ideal for sites with up to 200access points and 2000 clients
- B. Supports Workgroup Bridge mode of operation
- C. Supports simple Over-the-Air
- D. Runs wireless LAN controller function on an access point
- E. Provisioning to configure the controller
- F. Supported on all Wave 2 access points

**Answer:** ACD

**NEW QUESTION 10**

What does Cisco's Enterprise class SMB switch web UI provide?

- A. Secure and Consistent onboarding experience
- B. Cisco Prime Infrastructure manageability
- C. Interactive dashboard for key metrics at-a-glance
- D. Provision, Install and Monitor via APIC-EM Zero-touch Plug and Play

**Answer:** D

**NEW QUESTION 11**

How is an Organization defined within the context of the Meraki Dashboard?

- A. It contains Cisco Meraki devices, their configurations, statistics, and any client-device information.
- B. It serves as the boundary of the account's administrative domain, including license, inventory, and user management.
- C. It is defined by the user's network construct and categorized as either small-medium enterprise {SME}, campus, or a distributed enterprise.
- D. It consists of multiple service provider resources, including support ticket management and API sandboxes.

**Answer:** A

**NEW QUESTION 15**

Which two are key benefits of 3504 controllers? (Choose two.)

- A. Available in various form factors
- B. Supports 1Gbps throughput
- C. Supports modular power supply
- D. Supports HA with SSO capability
- E. Supports 150 APs and 3000 clients

**Answer:** AE

**NEW QUESTION 20**

How does Cisco Business-Class SMB switches provide two simplified managements? (Choose two.)

- A. Standalone Configuration with Web GUI
- B. Limited scalability and hardware choices
- C. Integrated live tools for fast troubleshooting
- D. Cisco Prime Infrastructure Support
- E. Uncompromised security enabled by TrustSec and Identity Services Engine (ISE)

**Answer:** AD

**NEW QUESTION 23**

Which statement correctly defines how Cisco Meraki devices behave should they not be able to contact the Meraki Cloud server?

- A. The devices may be re-initiated into a backup mode if an administrator manually intervenes using a direct, local connection.
- B. The network devices attempt to establish a connection to a locally hosted database server that has been configured for high availability.
- C. The network stops passing traffic across all devices and then interlaces including any connected non-Cisco Meraki devices
- D. The network devices continue to function normally (traffic flows at full line rate), but management and configuration functions are interrupted

**Answer:** D

**NEW QUESTION 26**

What is the right approach to achieve secure infrastructure against attack requirements of WAN connectivity?

- A. Operational simplicity for server infrastructure
- B. Monitoring application performance
- C. Simple and agile service deployment model
- D. Introduce Advanced Threat Defense solution

**Answer:** D

**NEW QUESTION 30**

Which three products are in the Cisco Calling portfolio? (Choose three.)

- A. Skype for Business
- B. IP Office
- C. Business Edition
- D. Webex Calling
- E. Unified Communications Manager
- F. Mobility Express

**Answer:** CDE

**NEW QUESTION 35**

Which two statements best highlight Cisco's commitment to partners and customers? (Choose two.)

- A. Cisco works closely with leading research institutions and lets them take the lead in the development of enterprise security solutions.
- B. Cisco has the most comprehensive portfolio in the networking industry to help connect, collaborate, compute, and protect your customer's business.
- C. Cisco shapes the future of the Internet by creating opportunity for investors and ecosystem partners.
- D. Cisco's investment in R&D to maintain first-to-market approach for innovative technologies and solutions.
- E. Cisco leads in the invention and development of the industry's most advanced machine learning platform.

**Answer:** BD

**NEW QUESTION 39**

Which two router models are the right fit for customers requiring best-in-class routing, voice, and video, but are limited in space availability for hosting the hardware? (Choose two.)

- A. RV Series
- B. 1100 series ISR
- C. Meraki MX
- D. 4000 Series ISR
- E. 800 series ISR

**Answer:** BE

**NEW QUESTION 41**

Which are the two advantages of having Direct Internet Access? (Choose two.)

- A. Threat mitigation techniques
- B. Leverage local internet path
- C. Protects remote employees
- D. Secure WAN transport
- E. Limits guest Wi-Fi at the branch

**Answer:** BD

**Explanation:**

<https://www.cisco.com/c/en/us/products/collateral/security/router-security/white-paper-c11-736660.html>

**NEW QUESTION 46**

Which two features of the Cisco catalyst 1100 ISR router deliver a high performance and high-quality experience? (Choose two.)

- A. Unified communications with series build apps for Cisco TDM

- B. WAN and application optimization with WAAS
- C. Mobility express to simplify wireless deployment and operation
- D. 802.11 ac Wi-Fi support
- E. Application hosting

**Answer:** CD

**NEW QUESTION 49**

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